FOR IMMEDIATE RELEASE

Defense acquisition community pilots Proofpoint faculty performance planning system

Washington, DC – Oct 23, 2007

The Department of Defense (DoD) acquisition community recently launched a pilot program for faculty assessment using Proofpoint Systems' Faculty Performance Planning System (FPPS).

FPPS provides a fully integrated system for faculty, supervisors, executive leadership, and performance review boards. The system fully automates the annual performance process from goal development through the calculation and award of year-end, performance-based payouts. FPPS provides the ability for every faculty member to write clear, observable, measurable goals; link their goals to various planning factors and strategies; document their individual development plans (IDP); outline IDP budget requirements; access standardized reports; and manage performance throughout the year.

FPPS is a direct result of a previously successful DoD pilot of Proofpoint's SES-focused Goal Alignment System (GOALS). Both systems integrate with Proofpoint's patent pending Resource Investment Gaming Environment™ and permission-based dashboard allowing leaders to see the likely performance impact of their investment decisions on organizational performance. The FPPS contract was facilitated by SRM Group, LLC, a Certified 8(a) organization based in Atlanta.

The deployment of FPPS provides a highly intuitive, user friendly, performance management alternative for DoD employees who are not a part of the NSPS population.

"We are very pleased to offer this performance management system to the acquisition community and believe it will have a wider appeal to all major DoD educational institutions," said Dr. Jim Hill, Proofpoint's CEO. "Nearly every other available system in the marketplace is "flat", meaning that data are difficult to integrate into the management of the institution. That leaves employees unfulfilled – they want to know that their plans count. FPPS also provides leaders with ready access to cumulative performance data from across the organization. That means a more productive work environment and better, faster, more cost-effective management decisions. This is a major move forward for Proofpoint and the Defense Department."

About Proofpoint Systems: Proofpoint Systems of Los Altos, CA, (www.proofpoint.net) is the global provider of software, systems, and programs that advance individual and team performance in complex organizations. Our multidisciplinary expertise and award-winning, cutting edge technologies enable organizations to achieve extraordinary gains in productivity, alignment, and integration.

PRESS CONTACT
Tom Sheets
Proofpoint Systems, Inc.
1.650.968.7032
tom.sheets@proofpoint.net